

These general terms apply to all hot-rolled steel strip supplied by companies in the voestalpine Steel Division. Please use the following link to find a list of the companies affiliated with the Steel Division:	
www.voestalpine.com/stahl/en/Companies	
The names of companies in the voestalpine Steel Division are referred to simply as voestalpine in this document.	
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INTRODUCTION

voestalpine operates one of Europe's most modern steelmaking facilities in Linz. Each of the modern lines required for the production of high-quality steel strip is located next to related facilities and is highly integrated into the works.

Our goal is to innovate and go beyond standard steels, to continually offer high-quality products. The most modern manufacturing technologies, continuous quality control systems as well as intense research and development guarantee optimum product quality.

These technical terms of delivery provide information on the ordering and processing of **hot-rolled steel strip**. Please direct any of your questions to your responsible sales personnel or technical specialist at voestalpine.

QUALITY MANAGEMENT

voestalpine is a quality leader in a challenging market environment, and it has become the company philosophy to meet the justified expectations and requirements of both the market and the customer with respect to every possible aspect of quality. Comprehensive quality management is a central component of the company strategy. In addition to this comprehensive quality management system, production monitoring using the most modern testing systems is also a necessity. These systems are inspected on a regular basis by external and independent agencies.

COMPREHENSIVE QUALITY MANAGEMENT

The voestalpine companies meet the highest standards of quality management and are certified pursuant to **Lloyd's Register QA Ltd.** in the United Kingdom as well as **ISO 9001** and **ISO 16949**.

This has been confirmed by numerous customer awards presented for best quality performance. Focus has been continually on this pursued path as well as on consistent implementation of all quality standards.

STATE-OF-THE-ART TESTING TECHNIQUES

voestalpine uses the most modern testing techniques and methods, laboratory information and management systems equipped with state-of-the-art technologies. The technical expertise of our testing and inspection laboratories is certified in accordance with international standards, e.g. **ISO/IEC 17025** and **ISO/IEC 17020**, and is accredited by Austrian national standards.

STEEL GRADE OVERVIEW

MILD (UNALLOYED) STEELS FOR COLD FORMING

These steels are generally delivered in accordance with **EN 10111**. They are used in applications in which formability is more important than strength.

STRUCTURAL STEELS

These steels are included in **EN 10025**. One of their fields of application is in machinery. The steels are characterized by minimum yield strength, a margin for tensile strength and minimum fracture elongation. They are used for light drawing stress, forming and bending.

alform® STEELS

- » Normalized rolled steels
- » Thermomechanically rolled steels
- » Thermomechanically rolled steels with improved formability
- » Ultra-high-strength thermomechanically rolled steels

The alform® steel grades feature excellent cold formability. They are frequently used in the machinery industry. They are comprised of unalloyed, mild, normalized-rolled and thermomechanically rolled steels.

durostat® STEELS

durostat® grades are special steels that feature high hardness achieved through accelerated cooling directly from the rolling heat. They are characterized by a high degree of wear resistance and are especially suited to applications with high mechanical stress and high levels of abrasion.

CASE-HARDENING AND HEAT-TREATABLE STEELS

Case-hardening and heat-treatable steels pursuant to **EN 10083** and **EN 10084** as well as the voestalpine standard are implemented in direct-processing applications or are used for re-rolling. These steels generally undergo heat treatment in order to achieve the desired processing and component properties. They are used in applications that must strike an optimum balance between hardness and toughness.

LINEPIPE STEELS

We supply pipe steel based on API-5L X42 through X70 and according to customer specifications. Dimensions and further information are available upon request.

ENAMELING STEELS

Based on material analysis and rolling parameters, these special steels are suitable for both wet-type and powder enameling. They also feature a very broad range of strengths.

POLE SHEETS

Pole sheets are thermomechanically rolled steels with guaranteed magnetic properties. Standard grades are pursuant to Euronorm **EN 10265:1995** (corresponding to **IEC 404-8-5**). Ultra-high-strength special voestalpine grades are also supplied.

ORDER QUANTITIES AND MANUFACTURED UNITS

HOT-ROLLED STEEL AS WIDE STRIP (COIL)

- » The minimum order quantity per line item is one coil production unit (depending on the steel grade, between approx. 18 kg/mm and approx. 20 kg/mm strip width) and/or its multiple.
- » It is possible to subdivide these coil units into smaller coils.
- **»** The target is fulfillment of customer orders with respect to the requested coil weight. It is permissible to fall below the ordered coil weight by up to a maximum of 30%.
- » The weight tolerance of line items whose ordered weight exceeds 100 tons is plus/minus a typical coil production unit typical for this item.

HOT-ROLLED STEEL AS SLIT STRIP OR CUT SHEETS

- » The minimum order quantity per line item is one coil production unit, which ranges roughly between approx. 18 kg/mm and approx. 20 kg/mm strip width and/or its multiple, depending on the steel grade.
- » This coil production unit can be subdivided.
 - » Possible in small coils for slit strip, e.g. 19, 9.5, 4.75 kg/mm
 - » Packages of sheets can be divided into units ≤ 10 tons
- » Overdelivery and underdelivery is permitted up to +/-10%.

WEIGHTS

- » The maximum weight of steel strip is 35 tons per coil.
- » The maximum weight per package of cut-to-length sheets is 10 tons.

All available steel grades and dimensions can generally be supplied with a specific coil weight of between approx. 18 and approx. 20 kg/mm strip width.

AVAILABLE DIMENSIONS

Hot-rolled steel strip is generally delivered in accordance with EN 10051. Limited tolerances or tolerances based on other standards are subject to special agreement between the customer and voestalpine and must be included in written form in the order.

The precise available limit dimensions are found in the product data sheets of the corresponding steel grade groups and the at the product information portal.

A symmetric tolerance zone position is generally a prerequisite for the ordered thickness. Products made of hot-rolled strip are supplied in the following forms:

- » Wide strip (coil), with mill edge or cut edge
- » Longitudinally slit strips with cut edges
- » Cut-to-length sheet with mill edge or cut edge

The products can be ordered by steel grade and dimension in unpickled or pickled condition.

HOT-ROLLED STEEL AS WIDE STRIP (COIL)

Product variant	Thickness [mm]	Width max. [mm]	Outer diameter max. [mm]	Inner diameter [mm]
Hot-rolled Steel Strip	1.50-20.00	900-1750	2000	500, 600, 720-780 *

Available combinations of widths and thicknesses vary depending on the steel grade.

HOT-ROLLED STEEL AS SLIT STRIP

Product variant	Thickness	Strip width	Outer diameter	Inner diameter
	[mm]	max. [mm]	max. [mm]	[mm]
Hot-rolled Steel Strip	1.50-8.00	50-1650	900-2020	500 11/600/760 *

Available combinations of widths and thicknesses vary depending on the steel grade.

HOT-ROLLED STEEL AS CUT-TO-LENGTH SHEETS

Product variant	Thickness	Width max.	Length	Package weight
	[mm]	[mm]	max. [mm]	max. [t]
Hot-rolled Steel Strip	2.00-20.00	900-1750	1250-18000	10

Available combinations of widths and thicknesses vary depending on the steel grade.

Cut-to-length sheets in < 3.0 mm thickness and slit strip in < 4.5 mm thickness can be preprocessed upon request in the slitting and cut-to-length lines for cold-rolled material.

^{*} Indicated references are standard values.

¹⁾ Only up to 7 mm in thickness * Indicated references are standard values.

INSPECTIONS

In accordance with the provisions of **EN 10204**, requests for material test certificates are subject to special agreement between the customer and voestalpine and must be included in written form in the order. With respect to test units, sampling and performance of inspection tests, the stipulations contained in the respective order standards and/or special agreements during ordering are applicable.

LABELING

Standard labeling consists of a tag per package unit and indicates the following:

- » Supplier
- » Recipient
- » Order number
- » Strip number (identification number)
- » Heat number
- » Part or package number
- » Steel grade
- » Dimension
- » Number of units
- » Weights
- » Date of production

Additional data or marking directly on the material (coil, package or bundle marking) is subject to agreement.

A color marking can be used additionally for cut-to-length sheets.

TECHNICAL REVIEW OF INQUIRIES, HOMOLOGATION, INITIAL SAMPLES AND SERIAL SUPPLY

ORDERS ACCORDING TO CONVENTIONAL INTERNATIONAL STANDARDS

The customer informs voestalpine of the standard applicable to the order. All materials of an individual order are supplied exclusively according to a single material standard. Any limitations to standard provisions are subject to special agreement between the customer and voestalpine and must be included in written form in the order. They are subject to confirmation and approval by voestalpine. Any further technical testing is performed exclusively based on the adopted standardization.

ORDERS BASED ON EXISTING CUSTOMER SPECIFICATIONS

Prior to each initial sampling process, customers are required to submit their final material specification for technical review. voestalpine then issues a technical opinion along with a signed copy of the customer specification. The customer reviews this technical opinion and returns the signed document to voestalpine.

Should any content of the technical opinion not be acceptable to the customer, renegotiation between the customer and voestalpine is required until an agreement is reached. In the event that the customer does not sign or return the technical opinion and a trial sample is produced, this shall be deemed to constitute acceptance of the technical opinion. In such cases, voestalpine shall not accept subsequent complaints pertaining to any deviations from the customer specification.

TRIAL SAMPLES, TRIAL DELIVERIES, APPROVALS OF TRIAL SAMPLES AND SERIAL PRODUCTION

For each initial order prior to serial production, material samples and separate varnish samples are provided by voestalpine to the customer. Trial material serves as an opportunity to compare measuring systems between voestalpine and the customer and as a basis for subsequent processing. Following this testing at the customer, the customer orders initial samples for processing on an industrial scale and indicates **trial sample** in the order. After processing the material, the customer submits a written approval of the trial sample to voestalpine. In the event that the customer fails to submit this written approval and a new order is triggered at voestalpine, the trial sample is automatically deemed to be homologated material for serial supply. This is independent of pertinent customer specifications.

SURFACE

Generally in accordance with **EN 10111**, **EN 10025** and **EN 10163**. Special requests for surface quality, shapes, thickness tolerances and flatness can also be taken into consideration upon request.

OILING

PICKLED MATERIAL

The type of oiling is to be prescribed at the time of ordering. The following options are available:

- » Unoiled
- » Slightly oiled
- » Oiled
- » Oiled edges
- » Heavily oiled

The following standard data apply to oil amounts on coils and slit strip.

HOT-ROLLED STRIP IN COILS

» Slightly oiled, roughly
» Oiled, roughly
» Heavily oiled, roughly
1.8 g/m²

SLIT STRIP

» Slightly oiled, roughly
» Oiled, roughly
» Heavily oiled, roughly
2.5 g/m²

Oiling is performed using an anticorrosive oil that can be removed with alkaline cleaning agents. Emulsifying roll oil may be applied upon request to non-slit, hot-rolled steel strip. Material slightly oiled and oiled with anticorrosive oil is protected so that no corrosion occurs for a period of three months, provided compliance with the regulations contained in the section entitled Additional Information. Formation of external rust films cannot be completely excluded, especially when packing consists of metal bands. No warranty is granted with respect to corrosion in unoiled material or material with oiled edges only.

UNPICKLED MATERIAL

As a rule, unpickled material is only supplied in unoiled condition.

ADDITIONAL INFORMATION

WELD SEAMS

Delivery of strips with weld seams is subject to agreement at the time of the order. Standard marking of the weld seam consists of a color marking on the strip surface. Other labeling methods are subject to special agreement between the customer and voestalpine and must be included in written form in the order.

PACKAGING

The desired packaging type, package or coil weight and additional requests with respect to packaging, labeling and loading are subject to special agreement between the customer and voestalpine and must be included in written form in the order.

The first inside and last outside winding of coiled hot-rolled and slit strip are deemed to be part of the packaging. They are not representative of the properties in the remaining windings of the coil.

The standardized packaging for hot-rolled steel strip includes steel straps. The following packaging types are also recommended as required for corrosion protection during transport and storage as well as to protect the material from damage and contamination:

HOT-ROLLED STEEL STRIP AND SLIT HOT-ROLLED STRIP

Treatment/destination	Unpickled	Pickled and oiled	Pickled and unoiled
Zone 1	Steel strip	Steel strip	Film layer
Zone 2	Steel strip	Film layer	Upon request
Zone 3	Steel strip	Film layer	Upon request

HOT-ROLLED CUT SHEETS

Treatment/destination	Unpickled	Pickled and oiled	Pickled and unoiled
Zone 1	Steel strip	Steel strip	Film layer
Zone 2	Steel strip	Film layer	Film layer
Zone 3	Steel strip	Seaworthy packing	Seaworthy packing

Austria, neighboring countries, Benelux countries, France

Zone 2 Zone 3 Other European countries without sea transport

Complaints arising from a lower quality of packing than that recommended will not be honored.

RECOMMENDATIONS FOR TRANSPORT AND STORAGE

- » Transport in dry condition
- » Store in a dry environment and protected from the weather, preferably indoors in a suitable warehouse
- » Protect against condensation (avoid excessive temperature differences)
- » Use proper supports
- » Avoid local pressure loads
- » Keep storage times short

The material must be protected against any corrosion from salts, acids, alkaline fluids or other substances containing such.

GENERAL TERMS OF SALE

To the extent that individual technical properties and specifications are not specifically defined by the customer, e.g. by means of meaningful measurements and limit values, such properties and specifications shall merely serve as technical guidelines and non-binding target values unless otherwise agreed. voestalpine shall not grant any warranty nor be held liable for properties and/or specifications other than those explicitly agreed upon. This also applies to the suitability and applicability of hot-dip galvanized steel strip for certain applications as well as to the further processing of materials. All application risks and suitability risks are borne by the customer.

Please use the following link to find the applicable **general terms of sale for goods and services of the voestalpine Steel Division**: www.voestalpine.com/stahl/en/The-Steel-Division/General-Terms-of-Sale

ORDER DATA

The following information is required in each order:

- » Steel grades as defined by standards or explicit specifications
- » Dimensions, tolerances
- » Material test certificates, if desired; acceptance conditions upon request
- » Order quantity
- » Processing, application, photo included where possible, sketch, drawing or sample
- » Are the sheets coated, how and with what?
- » Preservation
- » For coils and slit strip
 - » Inner diameter
 - » Min./max. outer diameter
 - » With or without weld seam
 - » Min./max. coil/ring weight or min/max. kg/mm strip width
 - » Max. package weight (packing unit)
 - » Max. package width
- » For cut sheets
 - » Max. package weight
 - » Max. package height (with or without pallets)
- » Packaging
- » Labeling, marking, stamping
- » Type of transport, forwarder, customs forwarder
- » Type of truck or railcar
- » Mode of unloading, means of unloading and possible restrictions
- » Desired delivery date
- » Destination
- » Terms of delivery (Incoterms)
- » Material application



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